

the best way to grow on earth...

with Soil Moist new family of package products.



Sprout new profits from America's growing passion.

Americans are people who love to see plants flourish. The colorful "made-for-sales" family of SOIL MOIST™ products can make your profits flourish too. They let you take advantage of the current boom in gardening with a concept that is ideal for beginners and professionals alike. SOIL MOIST™ products will make plant care and gardening easier for your customers.

The SOIL MOIST™ distributor receives a superior product featuring:

- Marketing support with national television advertising
- Self-sell packaged products
- Colorful displays, merchandising support material
- Easy to use with step-by-step instructions
- Unlimited number of indoor and outdoor applications
- Two types of carefree products granules or spikes
- Made in the U.S.A.

SOIL MOIST™ is available in the following sizes:

3 oz. bags

8 oz. jars

1 pound jars

3 pound containers

House plant spikes without fertilizer Bulk sizes for commercial applications

For a catalog on Soil Moist Plus Products refer to form 181.



SOIL MOIST™ Floor Display

Free standing display is prepacked with 60 three-ounce Soil Moist packages. Colorful header, easy to assemble and includes tri-fold literature.

Display is $16^{1}/_{2}"(w) \times 10"(d) \times 59^{1}/_{2}"(h)$.

SOIL MOIST™ Merchandiser

Centralized water management center. Reusable sturdy polystyrene rack with colorful header and four shelves that hold several Soil Moist products.

Rack is $20^{1}/_{2}"(w) \times 17^{1}/_{2}"(d) \times 43"(h)$. Refer to form 182 for additional information.

Shelf 3 oz. bag: 10" \times 5" \times 6 $\frac{1}{2}$ " Counter display contains 12 three-ounce bags of Soil Moist Plant Care Granules.

8 oz. jars: 12 containers per case with a shelf talker.

One pound jars: 6 containers per case with a shelf talker.

Three pound jugs: 6 containers per case with a shelf talker.

Refer to form 101 for case dimensions and other information.

We want to plant the seed of a great idea with you.

The SOIL MOIST™ family of products can help you cross-sell many other garden products.

Don't miss out on a great opportunity!

IRM Chemical, Inc.

DISTRIBUTED BY:

4881 NEO Parkway Cleveland, Ohio 44128 (216) 475-8488 Toll Free: 800-962-4010 Fax: 216-475-6517 E-mail: jrm@en.com

www.soilmoist.com